

First quarter 2013

May 7, 2013

အပြေရာသီ

Disclaimer



Forward-Looking Statements

This document may contain forward-looking information and statements about Aperam and its subsidiaries. These statements include financial projections and estimates and their underlying assumptions, statements regarding plans, objectives and expectations with respect to future operations, products and services, and statements regarding future performance. Forward-looking statements may be identified by the words “believe,” “expect,” “anticipate,” “target” or similar expressions. Although Aperam’s management believes that the expectations reflected in such forward-looking statements are reasonable, investors and holders of Aperam’s securities are cautioned that forward-looking information and statements are subject to numerous risks and uncertainties, many of which are difficult to predict and generally beyond the control of Aperam, that could cause actual results and developments to differ materially and adversely from those expressed in, or implied or projected by, the forward-looking information and statements. These risks and uncertainties include those discussed or identified in Aperam’s filings with the Luxembourg Stock Market Authority for the Financial Markets (Commission de Surveillance du Secteur Financier). For more information about these risks and uncertainties, the reader is encouraged to refer to page 35 and pages 142 to 146 of Aperam’s annual report for the year ended December 31, 2012 filed on March 7, 2013. Aperam undertakes no obligation to publicly update its forward-looking statements or information, whether as a result of new information, future events, or otherwise.

Introduction & overview



Highlights:

- Health and Safety frequency rate of 1.1x in Q1 2013 compared to 1.9 x in Q4 2012
- Shipments of 401 thousand tonnes in Q1 2013, a 1% decrease compared to shipments of 407 thousand tonnes in Q4 2012
- EBITDA of USD 65 million in Q1 2013, compared to EBITDA of USD 43 million in Q4 2012
- Basic loss per share of USD 0.36 in Q1 2013
- Cash flow from operations amounted to USD 10 million in Q1 2013
- Net debt of USD 842 million on March 31, 2013, representing a gearing of 27%

Prospects:

- EBITDA in Q2 2013 is expected to improve slightly compared to Q1 2013 and net debt to remain under control.

“The first quarter has been marked by important industrial and commercial challenges but Aperam has succeeded in improving its EBITDA and keeping its level of debt under control.”

First quarter 2013

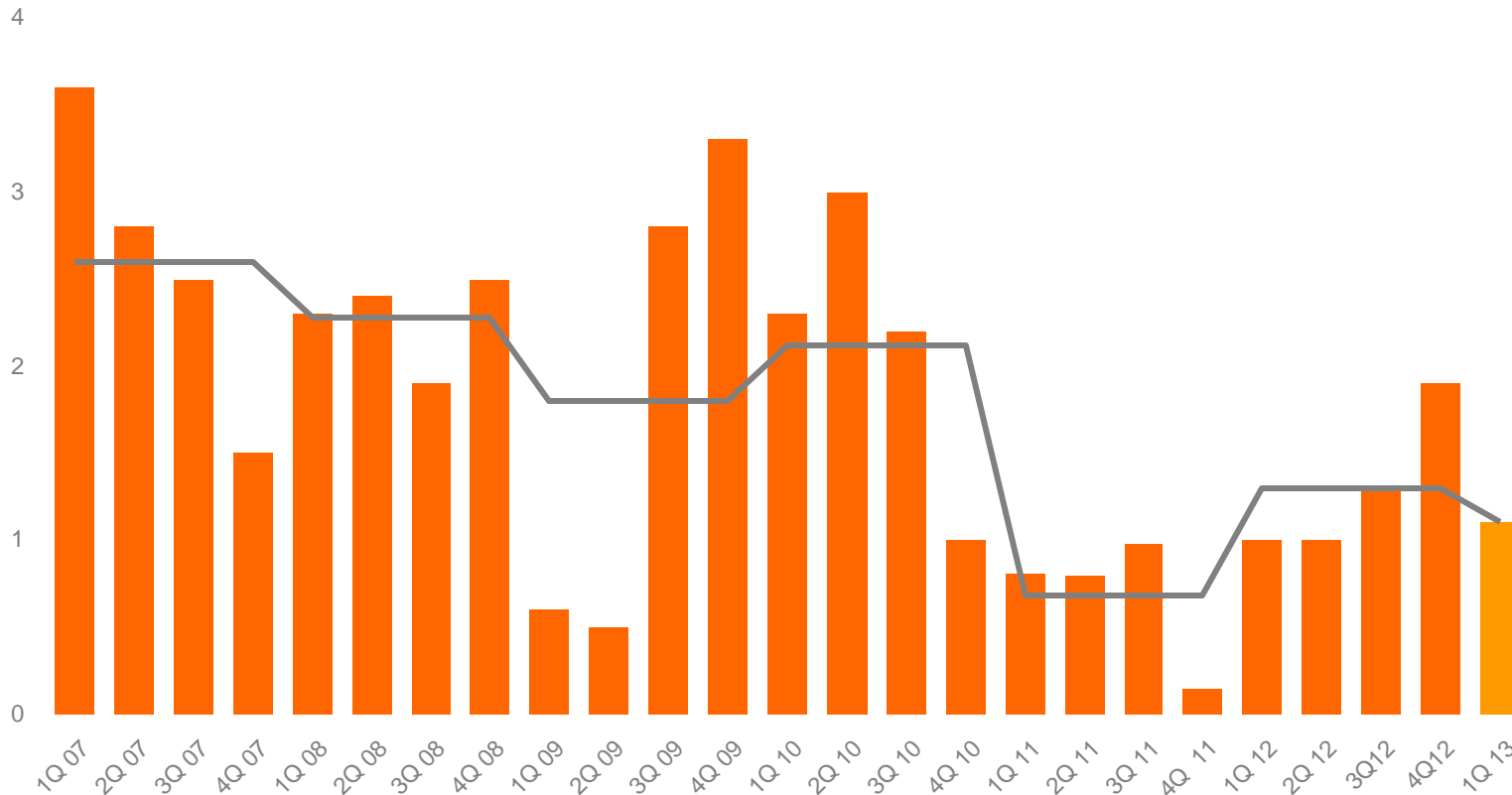


Health & Safety

Health & Safety Performance



Frequency rate*



Health & Safety frequency rate of 1.1x in Q1 2013

* IISI-standard: Fr = lost time Injuries per 1.000.000 worked hours; based on own personnel and contractors

First quarter 2013



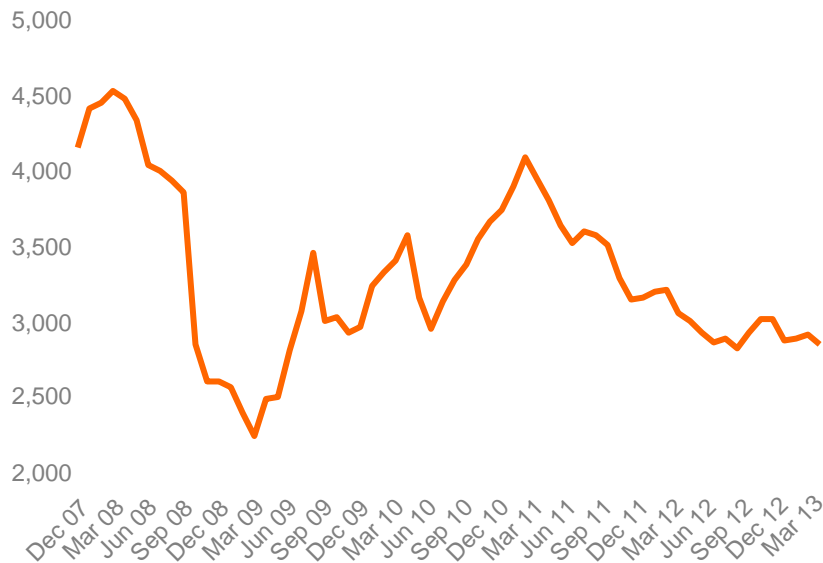
Environment and markets

Environment and markets

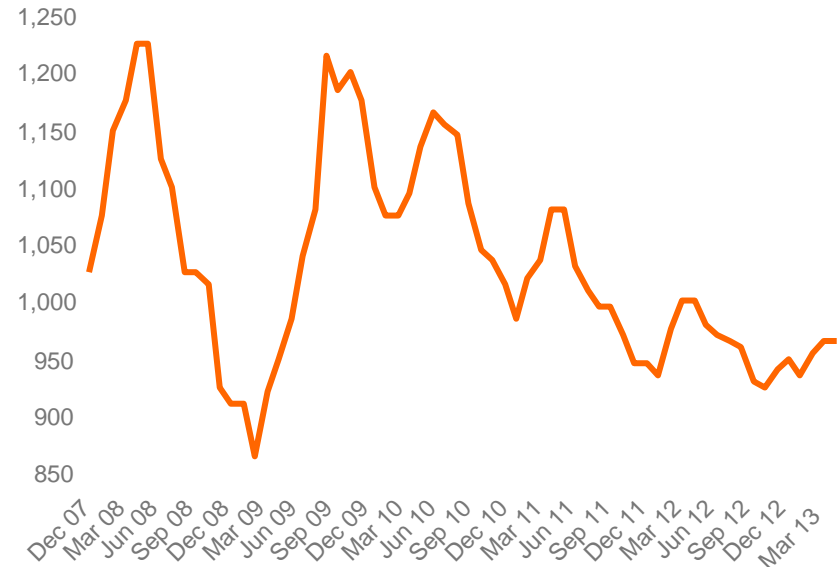
Stainless steel prices



China - CR 304 2B 2mm coil transaction price (USD/t)*



Southern Europe - CR 304 2B 2mm coil base price (€/t)*



Price increase has been implemented as forecast over the quarter but movement was halted following sharp nickel price reduction

*Source: SBB

First quarter 2013



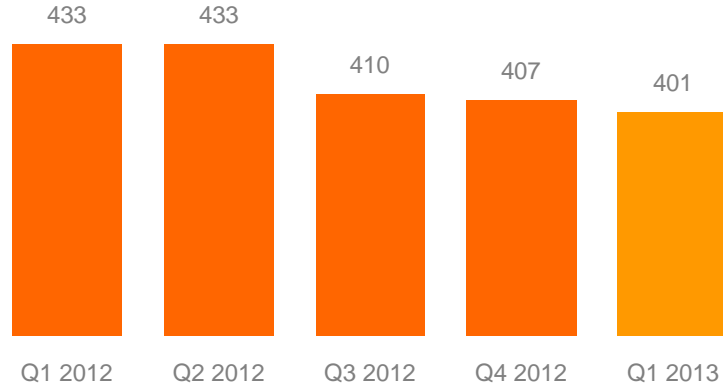
Performance and prospects

Performance and prospects

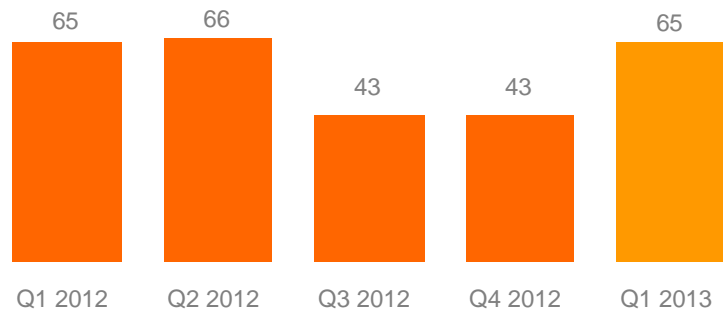
First quarter operating performance



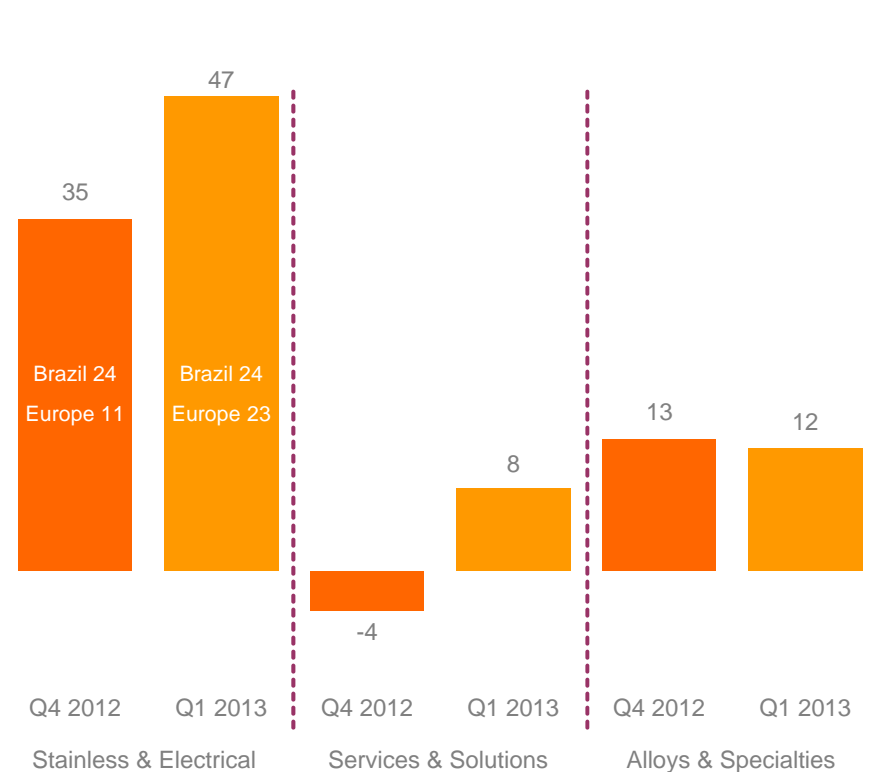
Shipments ('000t)



EBITDA (USD million) ^[1]



Q1 2013 EBITDA per division (USD million) ^[1]



EBITDA of 162 USD/t in Q1 2013 compared to 106 USD/t in Q4 2012

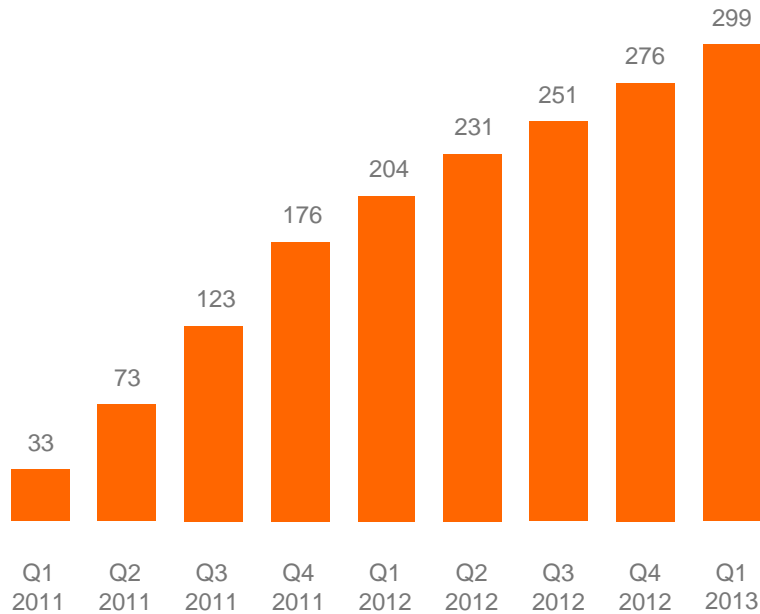
^[1] Figures for 2012 have been restated due to change in accounting principle of defined benefit plans and other long-term employee benefits, and adoption of revised IAS 19 standard.1

Performance and prospects

Leadership Journey®



Cumulated gains (USD million)



Key projects completed since beginning of 2011

- In Brazil, VSS*, switch from LPG to natural gas and conversion of blast furnace number 2 from coke to biomass. Service center expansion in Campinas.
- In Europe, suspension of traditional cold roll mill in Isbergues and investment.

Key projects progressing

- New induction furnace, Electro Slag Remelting furnace and new VAR furnace at Imphy (France – Alloys & Speciality).
- Industrial optimization and rationalization in Europe (from 20 tools to 17 tools).
- Yield and quality improvement, sourcing initiative, SG&A reduction through organisation simplification...
- New hot annealing and pickling line in Gueugnon (France) under reconstruction. Line expected to be restarted before second half 2013.

Despite reconstruction of the new hot annealing and pickling line in Gueugnon, Leadership Journey is still progressing as planned

*VSS – Voluntary Separation Scheme

First quarter 2013



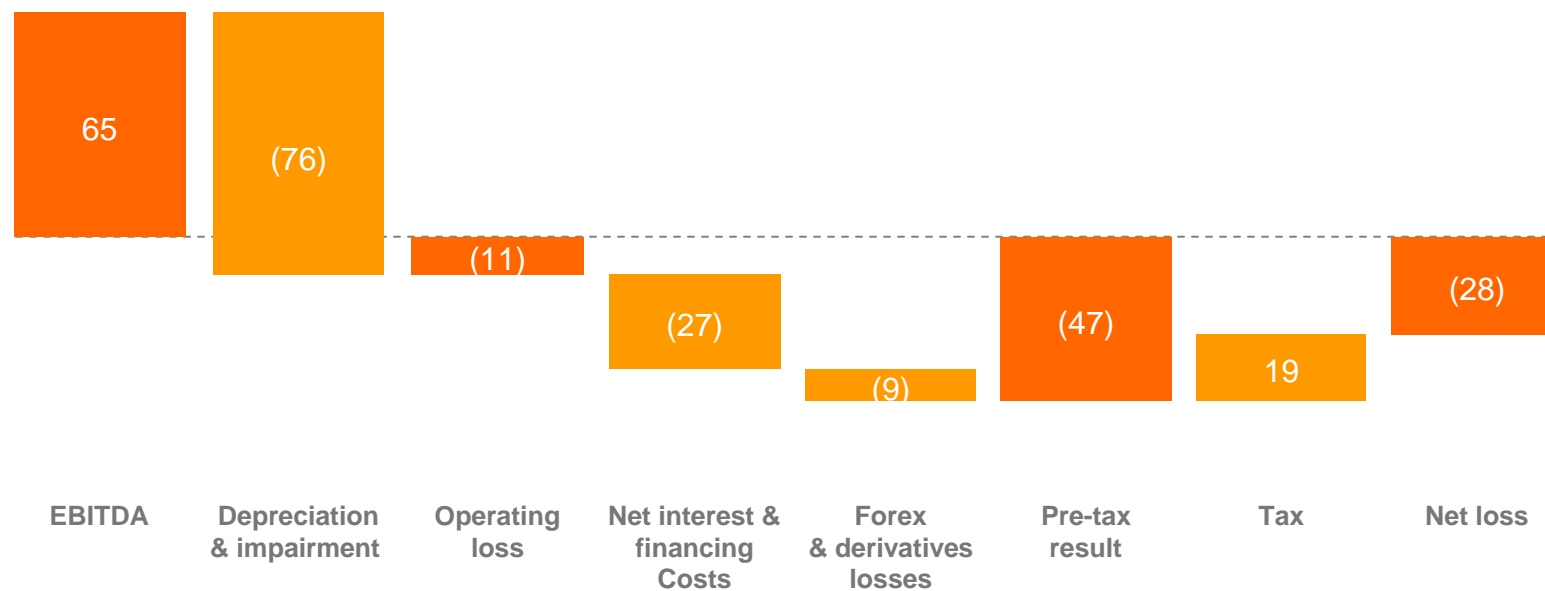
Financial results

Financial results

First quarter P&L highlights



EBITDA to net income (USD million)



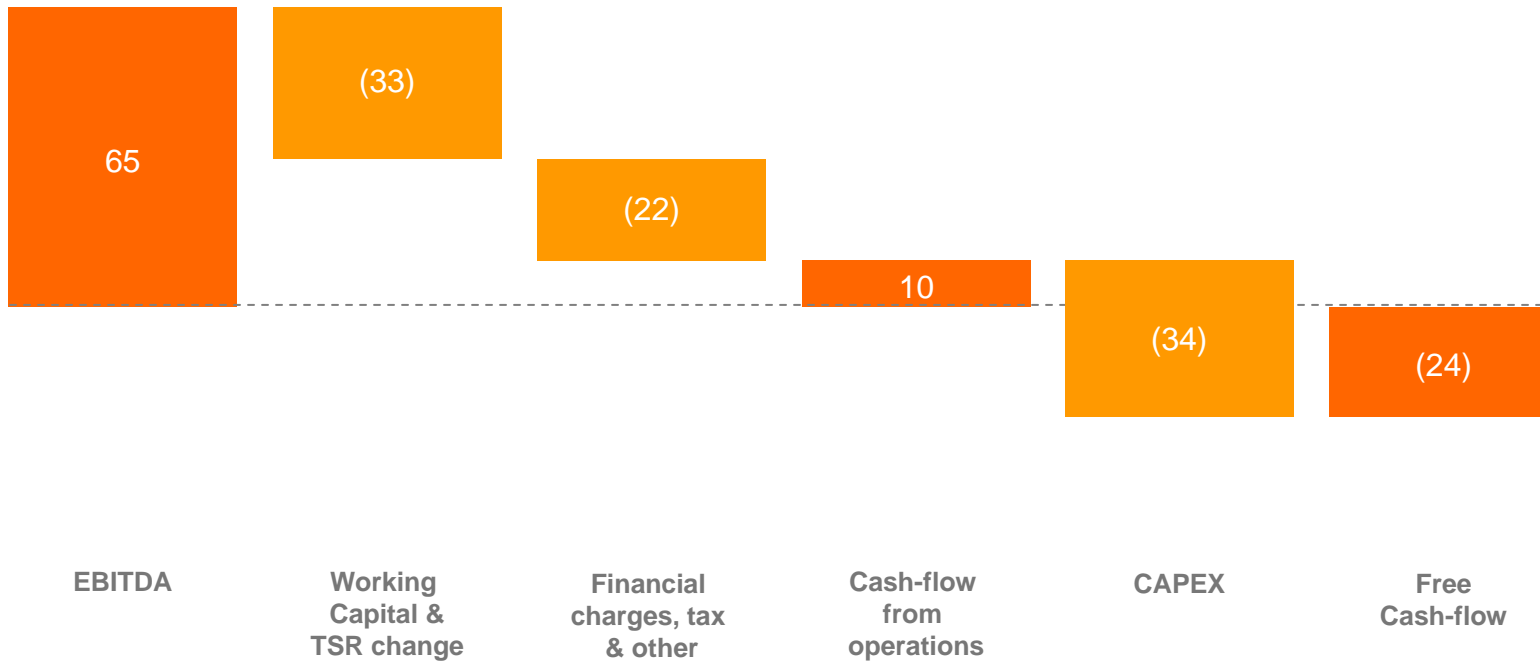
Loss per share of USD 0.36 in the first quarter of 2013

Financial results

First quarter cash flow highlights



Free cash flow (USD million)



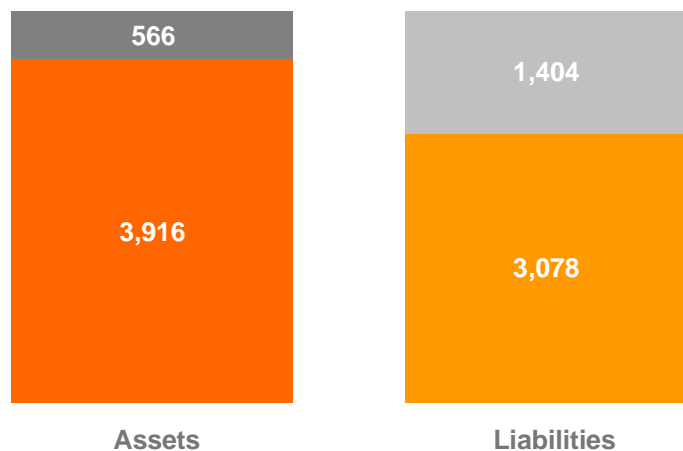
USD 10 million of cash from operations in Q1 2013

Financial results

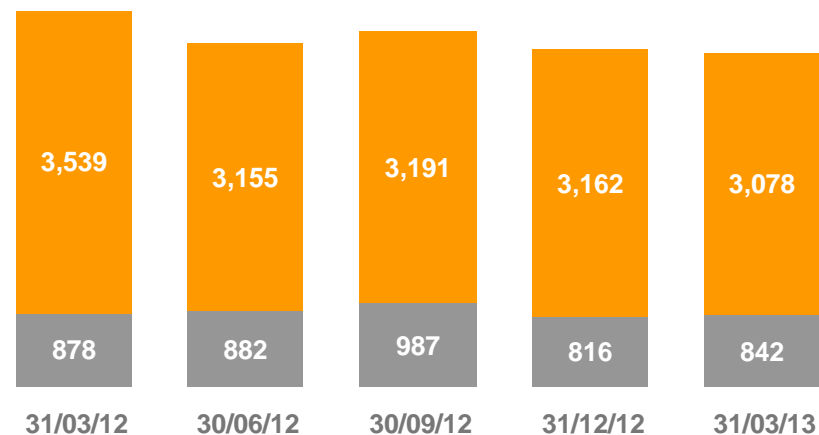
First quarter balance sheet highlights



Assets & liabilities (USD million)



Equity & net debt (USD million) ^[1]



■ Non-current assets
■ Working capital

■ Shareholders' equity
■ Other net liabilities

■ Net Debt ■ Equity

Net debt of USD 842 million representing a gearing of 27%

^[1] Figures for 2012 have preliminary been restated due to change in accounting principle of defined benefit plans and other long-term employee benefits, and adoption of revised IAS 19 standard.

First quarter 2013



Q&A